

Professional Profiles



Alan Shamah
CEO
Shamah Properties

Name: Alan Shamah

Title: CEO

Company: Shamah Properties

Location: Edison, N.J.

Birthplace: Brooklyn, N.Y.

Education: Boston University

First job outside of real estate: Apparel industry executive

First job in real estate or allied field: Shamah Properties

What do you do now and what are you planning for the future? I am primarily focused on increasing tenant services and communicating with tenants to insure our tenants feel they can access us any time. We are long term in view and continue to make upgrades to our assets. I want to build an organization where it is a great place to work, and also a company that contributes to society at large by improving the living experiences for all our tenants. Then we will have done a good thing!

How do you unwind from a busy day in real estate? Starting out on my commute home I unload my brain and sort out what's happened that day, keeping what I need and discarding what I don't. Then, I either hit the gym, or do some mundane tasks at home in order to change the channel in my head. Then of course there is my wife and children, without whom life would not be as dimensional as it is.

One word to describe your work environment: Cooperative

Rules to live by in business: Do unto others as you would want to have done to yourself. Also, your business should be a venue in which to grow as a person.

If you could invite one person to dinner (living or dead) who would it be and where would you go? Frank Lloyd Wright. Falling Water, the home he designed and built for a client.



Carol Bloom Stevens
Senior Vice President
of Public Relations
MSCO

Name: Carol Bloom Stevens

Title: Senior vice president and director of public relations

Company: MSCO

Location: 800 Westchester Ave., Rye Brook, N.Y.

Birthplace: Yonkers, N.Y.

Education: BS in Communications at Syracuse University

First job outside of real estate: Research for business book author Mark Stevens

First job in real estate or allied field: I landed my first career job a few months out of Syracuse University's renowned Newhouse School. I was always enamored with media and thus I accepted a job at Grey Advertising buying spot times mostly for General Foods products. I learned that going to a great school is a blessing but only to a point: they aren't very good at giving career advice.

What do you do now and what are you planning for the future? That early stage career change was kismet. I discovered that real estate isn't really real estate per se. It is business, creativity, physics, finance and marketing all fused into one. For the past 20 years or so I've been actively engaged with my team in developing and executing media strategies/coverage for clients as diverse as ReMax and OwnAmerica. My passion is not to simply do the same thing every day but to develop innovative approaches that fuse the power of traditional and social media for my real estate clients. I am actively developing new models that integrate the two major channels and deliver viral results.

If you could invite one person to dinner (living or dead) who would it be and where would you go? Margaret Thatcher: I would like to speak to her about the art of breaking ceilings. I would take her to a pizza joint and share a pizza with her.



Dorothy Wasiak
President
D.W. Management

Name: Dorothy Wasiak

Title: President

Company: D.W. Management

Location: New York, N.Y.

Education: Pennsylvania State University - BS in Business Administration & Marketing

First job outside of real estate: Credit manager for Allied Building Products

First job in real estate or allied field: Project manager for commercial real estate and licensed real estate sales professional.

What do you do now and what are you planning for the future? In order to prepare for the future you have to closely follow business and politics. Ever changing trends and situations dictate how we prepare for the future and steps we take to ensure our business is prepared to address existing situations. For us, it is also critical to follow changes in local and government regulations and code compliance. Then we are able to properly address needs of individual properties.

How do you unwind from a busy day in real estate? Yoga and good music

Favorite book or author: Dan Brown

Last song you purchased/downloaded? Sam Smith's album

One word to describe your work environment: Fast-paced

Rules to live by in business: Be persistent, stick to our principles and never give up

What is your dream job? Real estate development (preferably in a warmer location/climate)



Andrew Winget
Project Manager
Richter + Ratner

Name: Andrew Winget

Title: Project Manager

Company: Richter + Ratner

Location: New York, N.Y.

Birthplace: Mount Kisco, N.Y.

Education: BS Construction Management, SUNY Delhi

First job outside of real estate: Laborer for Yorktown Heights, N.Y. highway department

First job in real estate or allied field: Architectural drafting & design associate

What your firm does now and its plans for the future: R+R is unique in having been a NYC builder since 1912 and our continued commitment to the highest standards for both pre-construction and construction services. Our future looks bright, as we are well positioned to use our heritage in the best way to meet the emerging needs of the industry in regards to new technologies and building standards.

How do you unwind from a busy day in real estate? There are few things in this world that can both be relaxing and stressfull, family and friends is the best example of this. Time with those I care for most is the best way to unwind. Also, doesn't hurt to put your feet up and watch a good TV show or movie.

Favorite book or author: Dan Brown

Favorite movie: Mel Brooks "Young Frankenstein"

Last song you purchased/downloaded? Imagine Dragons - "On Top Of The World"

If you could invite one person to dinner (living or dead) who would it be and where would you go? Benjamin Franklin